

Educational Services Commission of New Jersey ♦ New Jersey State-approved Cooperative Pricing System #65MCESCCPS Purchase and Installation of Interior Bleacher Systems Bid #ESCNJ 17/18-51 ♦ BID TERM: 4/27/2018 -4/26/2019 EXT 4/26/20 EXT 4/26/21

Nickerson Corporation
11 Moffitt Boulevard, Bay Shore, New York 11706

MAXAM 26 Bank Configurations w/ 24" Row Spacing, 9 5/8" Rise, IBC 2015 NJ Edition Compliant

| Bank Length | Number of Tiers | | | | | | | | |
|-------------|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 17'-0" | \$ 3,516.00 | \$ 3,982.00 | \$ 4,448.00 | \$ 5,247.00 | \$ 5,713.00 | \$ 6,845.00 | \$ 7,311.00 | \$ 7,777.00 | \$ 8,243.00 |
| 18'-6" | \$ 3,552.00 | \$ 4,048.00 | \$ 4,543.00 | \$ 5,372.00 | \$ 5,867.00 | \$ 7,029.00 | \$ 7,525.00 | \$ 8,020.00 | \$ 8,516.00 |
| 20'-0" | \$ 3,588.00 | \$ 4,113.00 | \$ 4,638.00 | \$ 5,497.00 | \$ 6,022.00 | \$ 7,214.00 | \$ 7,739.00 | \$ 8,264.00 | \$ 8,789.00 |
| 21'-6" | \$ 3,625.00 | \$ 4,179.00 | \$ 4,734.00 | \$ 5,622.00 | \$ 6,176.00 | \$ 7,398.00 | \$ 7,952.00 | \$ 8,507.00 | \$ 9,062.00 |
| 23'-0" | \$ 3,661.00 | \$ 4,245.00 | \$ 4,829.00 | \$ 5,747.00 | \$ 6,331.00 | \$ 7,582.00 | \$ 8,166.00 | \$ 8,750.00 | \$ 9,335.00 |
| 24'-6" | \$ 3,697.00 | \$ 4,311.00 | \$ 4,925.00 | \$ 5,872.00 | \$ 6,486.00 | \$ 7,766.00 | \$ 8,380.00 | \$ 8,994.00 | \$ 9,608.00 |
| 26'-0" | \$ 3,733.00 | \$ 4,376.00 | \$ 5,020.00 | \$ 5,997.00 | \$ 6,640.00 | \$ 7,950.00 | \$ 8,594.00 | \$ 9,237.00 | \$ 9,881.00 |
| 27'-6" | \$ 3,769.00 | \$ 4,442.00 | \$ 5,115.00 | \$ 6,122.00 | \$ 6,795.00 | \$ 8,134.00 | \$ 8,808.00 | \$ 9,481.00 | \$ 10,154.00 |
| 29'-0" | \$ 4,139.00 | \$ 4,841.00 | \$ 5,544.00 | \$ 6,247.00 | \$ 6,949.00 | \$ 8,319.00 | \$ 9,021.00 | \$ 9,724.00 | \$ 10,427.00 |
| 30'-6" | \$ 5,025.00 | \$ 6,033.00 | \$ 7,041.00 | \$ 8,049.00 | \$ 9,057.00 | \$ 10,732.00 | \$ 11,740.00 | \$ 12,748.00 | \$ 13,756.00 |
| 32'-0" | \$ 5,095.00 | \$ 6,122.00 | \$ 7,149.00 | \$ 8,177.00 | \$ 9,204.00 | \$ 10,898.00 | \$ 11,926.00 | \$ 12,953.00 | \$ 13,981.00 |
| 33'-6" | \$ 5,164.00 | \$ 6,211.00 | \$ 7,258.00 | \$ 8,304.00 | \$ 9,351.00 | \$ 11,065.00 | \$ 12,112.00 | \$ 13,159.00 | \$ 14,205.00 |
| 35'-0" | \$ 5,233.00 | \$ 6,299.00 | \$ 7,366.00 | \$ 8,432.00 | \$ 9,498.00 | \$ 11,231.00 | \$ 12,298.00 | \$ 13,364.00 | \$ 14,430.00 |
| 36'-6" | \$ 5,302.00 | \$ 6,388.00 | \$ 7,474.00 | \$ 8,560.00 | \$ 9,645.00 | \$ 11,398.00 | \$ 12,483.00 | \$ 13,569.00 | \$ 14,655.00 |
| 38'-0" | \$ 5,372.00 | \$ 6,477.00 | \$ 7,582.00 | \$ 8,687.00 | \$ 9,792.00 | \$ 11,564.00 | \$ 12,669.00 | \$ 13,774.00 | \$ 14,880.00 |
| 39'-6" | \$ 5,441.00 | \$ 6,565.00 | \$ 7,690.00 | \$ 8,815.00 | \$ 9,939.00 | \$ 11,730.00 | \$ 12,855.00 | \$ 13,980.00 | \$ 15,104.00 |
| 41'-0" | \$ 5,510.00 | \$ 6,654.00 | \$ 7,798.00 | \$ 8,942.00 | \$ 10,086.00 | \$ 11,897.00 | \$ 13,041.00 | \$ 14,185.00 | \$ 15,329.00 |
| 42'-6" | \$ 5,579.00 | \$ 6,743.00 | \$ 7,906.00 | \$ 9,070.00 | \$ 10,233.00 | \$ 12,063.00 | \$ 13,227.00 | \$ 14,390.00 | \$ 15,554.00 |
| 44'-0" | \$ 5,649.00 | \$ 6,832.00 | \$ 8,014.00 | \$ 9,197.00 | \$ 10,380.00 | \$ 12,230.00 | \$ 13,413.00 | \$ 14,595.00 | \$ 15,778.00 |
| 45'-6" | \$ 5,718.00 | \$ 6,920.00 | \$ 8,123.00 | \$ 9,325.00 | \$ 10,527.00 | \$ 12,396.00 | \$ 13,598.00 | \$ 14,801.00 | \$ 16,003.00 |
| 47'-0" | \$ 5,787.00 | \$ 7,009.00 | \$ 8,231.00 | \$ 9,452.00 | \$ 10,674.00 | \$ 12,563.00 | \$ 13,784.00 | \$ 15,006.00 | \$ 16,228.00 |
| 48'-6" | \$ 5,856.00 | \$ 7,098.00 | \$ 8,339.00 | \$ 9,580.00 | \$ 10,821.00 | \$ 12,729.00 | \$ 13,970.00 | \$ 15,211.00 | \$ 16,452.00 |
| 50'-0" | \$ 5,926.00 | \$ 7,186.00 | \$ 8,447.00 | \$ 9,707.00 | \$ 10,968.00 | \$ 12,895.00 | \$ 14,156.00 | \$ 15,417.00 | \$ 16,677.00 |
| 51'-6" | \$ 5,995.00 | \$ 7,275.00 | \$ 8,555.00 | \$ 9,835.00 | \$ 11,115.00 | \$ 13,062.00 | \$ 14,342.00 | \$ 15,622.00 | \$ 16,902.00 |
| 53'-0" | \$ 6,064.00 | \$ 7,364.00 | \$ 8,663.00 | \$ 9,963.00 | \$ 11,262.00 | \$ 13,228.00 | \$ 14,528.00 | \$ 15,827.00 | \$ 17,127.00 |
| 54'-6" | \$ 6,800.00 | \$ 8,119.00 | \$ 9,438.00 | \$ 10,757.00 | \$ 12,076.00 | \$ 13,395.00 | \$ 14,713.00 | \$ 16,032.00 | \$ 17,351.00 |
| 56'-0" | \$ 6,869.00 | \$ 8,208.00 | \$ 9,546.00 | \$ 10,884.00 | \$ 12,223.00 | \$ 13,561.00 | \$ 14,899.00 | \$ 16,238.00 | \$ 17,576.00 |
| 57'-6" | \$ 7,719.00 | \$ 9,331.00 | \$ 10,943.00 | \$ 12,555.00 | \$ 14,167.00 | \$ 15,780.00 | \$ 17,392.00 | \$ 19,004.00 | \$ 20,616.00 |
| 59'-0" | \$ 7,795.00 | \$ 9,434.00 | \$ 11,074.00 | \$ 12,713.00 | \$ 14,353.00 | \$ 15,993.00 | \$ 17,632.00 | \$ 19,272.00 | \$ 20,911.00 |
| 60'-6" | \$ 7,871.00 | \$ 9,538.00 | \$ 11,205.00 | \$ 12,872.00 | \$ 14,539.00 | \$ 16,206.00 | \$ 17,873.00 | \$ 19,540.00 | \$ 21,207.00 |
| 62'-0" | \$ 7,946.00 | \$ 9,641.00 | \$ 11,335.00 | \$ 13,030.00 | \$ 14,724.00 | \$ 16,419.00 | \$ 18,113.00 | \$ 19,807.00 | \$ 21,502.00 |
| 63'-6" | \$ 8,022.00 | \$ 9,744.00 | \$ 11,466.00 | \$ 13,188.00 | \$ 14,910.00 | \$ 16,632.00 | \$ 18,353.00 | \$ 20,075.00 | \$ 21,797.00 |
| 65'-0" | \$ 8,098.00 | \$ 9,848.00 | \$ 11,597.00 | \$ 13,346.00 | \$ 15,095.00 | \$ 16,845.00 | \$ 18,594.00 | \$ 20,343.00 | \$ 22,092.00 |
| 66'-6" | \$ 8,174.00 | \$ 9,951.00 | \$ 11,728.00 | \$ 13,504.00 | \$ 15,281.00 | \$ 17,058.00 | \$ 18,834.00 | \$ 20,611.00 | \$ 22,388.00 |
| 68'-0" | \$ 8,250.00 | \$ 10,054.00 | \$ 11,858.00 | \$ 13,662.00 | \$ 15,467.00 | \$ 17,271.00 | \$ 19,075.00 | \$ 20,879.00 | \$ 22,683.00 |
| 69'-6" | \$ 8,326.00 | \$ 10,158.00 | \$ 11,989.00 | \$ 13,821.00 | \$ 15,652.00 | \$ 17,484.00 | \$ 19,315.00 | \$ 21,147.00 | \$ 22,978.00 |
| 71'-0" | \$ 8,402.00 | \$ 10,261.00 | \$ 12,120.00 | \$ 13,979.00 | \$ 15,838.00 | \$ 17,697.00 | \$ 19,556.00 | \$ 21,415.00 | \$ 23,274.00 |
| 72'-6" | \$ 8,478.00 | \$ 10,364.00 | \$ 12,251.00 | \$ 14,137.00 | \$ 16,023.00 | \$ 17,910.00 | \$ 19,796.00 | \$ 21,683.00 | \$ 23,569.00 |
| 74'-0" | \$ 8,554.00 | \$ 10,468.00 | \$ 12,381.00 | \$ 14,295.00 | \$ 16,209.00 | \$ 18,123.00 | \$ 20,037.00 | \$ 21,950.00 | \$ 23,864.00 |
| 75'-6" | \$ 8,630.00 | \$ 10,571.00 | \$ 12,512.00 | \$ 14,453.00 | \$ 16,395.00 | \$ 18,336.00 | \$ 20,277.00 | \$ 22,218.00 | \$ 24,160.00 |
| 77'-0" | \$ 8,706.00 | \$ 10,674.00 | \$ 12,643.00 | \$ 14,612.00 | \$ 16,580.00 | \$ 18,549.00 | \$ 20,518.00 | \$ 22,486.00 | \$ 24,455.00 |
| 78'-6" | \$ 8,782.00 | \$ 10,778.00 | \$ 12,774.00 | \$ 14,770.00 | \$ 16,766.00 | \$ 18,762.00 | \$ 20,758.00 | \$ 22,754.00 | \$ 24,750.00 |
| 80'-0" | \$ 8,857.00 | \$ 10,881.00 | \$ 12,904.00 | \$ 14,928.00 | \$ 16,951.00 | \$ 18,975.00 | \$ 20,998.00 | \$ 23,022.00 | \$ 25,045.00 |
| 81'-6" | \$ 8,933.00 | \$ 10,984.00 | \$ 13,035.00 | \$ 15,086.00 | \$ 17,137.00 | \$ 19,188.00 | \$ 21,239.00 | \$ 23,290.00 | \$ 25,341.00 |
| 83'-0" | \$ 9,009.00 | \$ 11,088.00 | \$ 13,166.00 | \$ 15,244.00 | \$ 17,323.00 | \$ 19,401.00 | \$ 21,479.00 | \$ 23,558.00 | \$ 25,636.00 |
| 84'-6" | \$ 9,839.00 | \$ 12,154.00 | \$ 14,470.00 | \$ 16,786.00 | \$ 19,101.00 | \$ 21,417.00 | \$ 23,733.00 | \$ 26,048.00 | \$ 28,364.00 |
| 86'-0" | \$ 9,909.00 | \$ 12,243.00 | \$ 14,578.00 | \$ 16,912.00 | \$ 19,246.00 | \$ 21,580.00 | \$ 23,914.00 | \$ 26,248.00 | \$ 28,583.00 |
| 87'-6" | \$ 9,980.00 | \$ 12,333.00 | \$ 14,685.00 | \$ 17,038.00 | \$ 19,391.00 | \$ 21,743.00 | \$ 24,096.00 | \$ 26,449.00 | \$ 28,801.00 |
| 89'-0" | \$ 10,050.00 | \$ 12,422.00 | \$ 14,793.00 | \$ 17,164.00 | \$ 19,535.00 | \$ 21,906.00 | \$ 24,278.00 | \$ 26,649.00 | \$ 29,020.00 |
| 90'-6" | \$ 10,121.00 | \$ 12,511.00 | \$ 14,900.00 | \$ 17,290.00 | \$ 19,680.00 | \$ 22,070.00 | \$ 24,459.00 | \$ 26,849.00 | \$ 29,239.00 |
| 92'-0" | \$ 10,192.00 | \$ 12,600.00 | \$ 15,008.00 | \$ 17,416.00 | \$ 19,824.00 | \$ 22,233.00 | \$ 24,641.00 | \$ 27,049.00 | \$ 29,457.00 |
| 93'-6" | \$ 10,262.00 | \$ 12,689.00 | \$ 15,116.00 | \$ 17,542.00 | \$ 19,969.00 | \$ 22,396.00 | \$ 24,823.00 | \$ 27,249.00 | \$ 29,676.00 |
| 95'-0" | \$ 10,333.00 | \$ 12,778.00 | \$ 15,223.00 | \$ 17,668.00 | \$ 20,114.00 | \$ 22,559.00 | \$ 25,004.00 | \$ 27,449.00 | \$ 29,895.00 |
| 96'-6" | \$ 10,403.00 | \$ 12,867.00 | \$ 15,331.00 | \$ 17,795.00 | \$ 20,258.00 | \$ 22,722.00 | \$ 25,186.00 | \$ 27,650.00 | \$ 30,113.00 |
| 98'-0" | \$ 10,474.00 | \$ 12,956.00 | \$ 15,438.00 | \$ 17,921.00 | \$ 20,403.00 | \$ 22,885.00 | \$ 25,367.00 | \$ 27,850.00 | \$ 30,332.00 |
| 99'-6" | \$ 10,545.00 | \$ 13,045.00 | \$ 15,546.00 | \$ 18,047.00 | \$ 20,548.00 | \$ 23,048.00 | \$ 25,549.00 | \$ 28,050.00 | \$ 30,551.00 |

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Nickerson Corporation

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MAXAM 26 Bank Configurations w/ 24" Row Spacing, 9 5/8" Rise, IBC 2015 NJ Edition Compliant

| Bank Length | Number of Tiers | | | | | | | | |
|-------------|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 101'-0" | \$ 10,615.00 | \$ 13,134.00 | \$ 15,654.00 | \$ 18,173.00 | \$ 20,692.00 | \$ 23,212.00 | \$ 25,731.00 | \$ 28,250.00 | \$ 30,769.00 |
| 102'-6" | \$ 10,686.00 | \$ 13,224.00 | \$ 15,761.00 | \$ 18,299.00 | \$ 20,837.00 | \$ 23,375.00 | \$ 25,912.00 | \$ 28,450.00 | \$ 30,988.00 |
| 104'-0" | \$ 10,756.00 | \$ 13,313.00 | \$ 15,869.00 | \$ 18,425.00 | \$ 20,981.00 | \$ 23,538.00 | \$ 26,094.00 | \$ 28,650.00 | \$ 31,207.00 |
| 105'-6" | \$ 10,827.00 | \$ 13,402.00 | \$ 15,977.00 | \$ 18,551.00 | \$ 21,126.00 | \$ 23,701.00 | \$ 26,276.00 | \$ 28,851.00 | \$ 31,425.00 |
| 107'-0" | \$ 10,897.00 | \$ 13,491.00 | \$ 16,084.00 | \$ 18,677.00 | \$ 21,271.00 | \$ 23,864.00 | \$ 26,457.00 | \$ 29,051.00 | \$ 31,644.00 |
| 108'-6" | \$ 10,968.00 | \$ 13,580.00 | \$ 16,192.00 | \$ 18,804.00 | \$ 21,415.00 | \$ 24,027.00 | \$ 26,639.00 | \$ 29,251.00 | \$ 31,863.00 |
| 110'-0" | \$ 11,039.00 | \$ 13,669.00 | \$ 16,299.00 | \$ 18,930.00 | \$ 21,560.00 | \$ 24,190.00 | \$ 26,821.00 | \$ 29,451.00 | \$ 32,081.00 |